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Jennifer M. Archer, managing director, is the head of consultant relations and corporate retirement for J.P. Morgan Asset Management. Jennifer and her team focus on business development and serving the investment and communications needs of consultants and corporations across pension and defined contribution plans. An employee since 2011, Jennifer was previously a product director with AllianceBernstein, where she was responsible for the development and support of their defined contribution investment solutions for both plan sponsors and intermediaries. Before joining AllianceBernstein, she was in the investment solutions group at UBS. She received a B.S. degree in business from James Madison University. Jennifer holds FINRA Series 3, 7, 24, 30, 63, and life and health insurance licenses, and she is a Chartered Retirement Planning Counselor (CRPC).