

Nathan Drapkin, MS

Senior Vice President National Pharmacy & Healthcare Practice
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Nathan brings extensive experience in business strategy and healthcare innovation. His strategic vision and unique perspective have consistently driven growth and delivered measurable ROI, making him an asset to the team. Nathan's skills in developing go-to-market strategies, forging executive-level relationships, crafting pricing models, and negotiating contracts are pivotal to our clients' success. His ability to collaborate across the healthcare ecosystem to deliver value-based solutions enhances our capabilities in providing exceptional pharmacy consulting services. Throughout his career, Nathan has worked with large complex organizations, employers, and health plans to optimize their benefits offerings, leveraging experience from consulting, health plans, data science, digital health, and PBMs. Nathan holds a Master of Science in Business & Information Systems from the New Jersey Institute of Technology (NJIT) and a Bachelor of Science in Finance and Economics from Kean University.