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David Harr is vice president of group sales for the West Region at BlueCross BlueShield Global Solutions, where he leads strategic growth initiatives and manages a high-performing sales team across the Western United States. With over 30 years in healthcare benefits—including 20+ years focused on global solutions—David has partnered with multinational employers and advisors to deliver efficient, compliant and cost-effective benefit strategies tailored to diverse workforces. A recognized thought leader in global benefits, David regularly speaks to employer and industry groups on international healthcare trends, compliance, and strategy. His consultative approach and deep market insight have helped Fortune 500 companies navigate the complexities of global coverage while driving measurable business outcomes. His article, “A Sea Change of Benefit Coverages for Global Employers,” was featured by Global HR News Online, and he has presented keynote sessions at international HR conferences. David holds a bachelor of science degree in business administration from Bryant University and has completed advanced coursework in global benefits through the International Foundation of Employee Benefit Plans and the Wharton School. He is a multiyear sales award winner and is licensed in over 20 states.