



**Marc S. Pester**

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Marc is a senior vice president with Prudential Retirement's Institutional Income Group. In this role, Marc leads Prudential's in-plan DC income practice, and he is responsible for all business development institutional opportunities to distribute products and services to help individuals produce a stream of income in retirement. Marc has guided Prudential's success as a leading provider of in-plan guaranteed lifetime income options since the group's inception in 2006. In June 2018, Marc testified before the DOL ERISA Advisory Council to help formulate the changing regulations for income solutions. Marc joined Prudential in 1992, and he has held a number of senior positions in Prudential's investment- and retirement-related businesses. Marc was an attorney for Sullivan & Cromwell for six years before joining Prudential. He received a B.S. (graduating Magna Cum Laude) in economics (with concentration in finance and accounting) from the Wharton School of Finance and a J.D. from New York University School of Law.